



## Capt. Rajiv Sehgal



**Nautical Surveyor (NI)  
Lead Assessor (IQA)**

### **CAREER ABSTRACT:**

A career spanning over 48 years in various operations and management positions within the Maritime fraternity. Pioneering expertise in Shipping & Marine Industry from initial absorption as Deck Cadet, Master, Manager, Head of Operations and Advisor, offering a plethora of skills, abilities and foreseen as “Key Man” to bring change, profitability, revenue and foremost, safety of life and environment.

### **WORK EXPERIENCE – ASHORE:**

3 years as Marine Advisor – Joined port operations team as Advisor to upgrade Port Facility and Port Security to meet USCG requirements. Rewrite PFSP for ports. Develop Port Management software to meet paperless requirements.

Auditing & Training of Pilots and Harbour Master w.r.t ship handling/berthing/un-berthing. Conducting Port Operations Audits in-line with International Standard for Maritime Pilot Organizations (ISPO). Implementation of OCIMF- Marine Terminal Information System (MTIS) & Marine Terminal Management Self-Assessment (MTMSA) for various Kuwait-based companies.

Auditing Anti- Pollution branch of Port Operations along with training of newly promoted Masters.

17 years as Head of Operations – Joined Kuwait-based company to Head their operations Department by operating MR, LR, Panamax and VLCC vessels along with responsibilities of dealing with all Oil Majors for SIRE Inspections, Charterers, Bunker

nomination, Lay-Time and Demurrage calculations etc. Employment of Senior Officers for tanker Fleet including training for STCW, ISM, ISPS & MLC requirements.

Undertaking of projects with P & I Clubs, New Building, design change/ modification of vessels.

Implementation of ISPS Code and as CSO for the Fleet, managed vessel transiting through HRA with track record of Zero hijacking in 10 years.

5 years as Safety Manager/Operations Manager – joined Bahrain-based company to complete the task of writing ISM code and implementing the system on all the vessels prior cut-off date. This was completed successfully. I was the DPA, with responsibilities of writing, implementation, subsequent control, maintenance and distribution of work instructions and procedures, reviewing, analyzing all accidents, near-miss non-conformities and issuing corrective actions.

I headed Operations and Commercial aspects on a day-to-day basis, this included sailing on vessels to carry out initial vetting for SIRE /CDI and prepare vessel in order to avoid getting observations. Attended BP, Chevron, Shell, ExxonMobil, & TOTAL etc SIRE/CDI inspection as Owner’s representative. Handling IMO II & III cargoes on fleet of chemical tankers mainly MEG, Naphtha, Methanol and Ethanol along with palm oil, lubes, bitumen and wax etc. Changing grades and tanking cleaning /preparing vessel /wall wash /nitrogen blankets was very challenging.

## **SAILING EXPERIENCE:**

- Chief Mate/ Master (Mar 1991 to July 1996)
- 2nd Mate- Chief Mate (June 1986 to Dec 1991)
- Cadet-Chief Mate Mumbai (May 1974 to May 1985)

## **TRAININGS & SELF DEVELOPMENT:**

- Lead Auditor / Assessor –Warsash Maritime Academy UK
- Master’s in business administration - (Specialized-General Management)
- Shipping Management-Practical Maritime Studies UK
- Nautical Surveyor Certificate- Nautical Institute
- Command Diploma- Nautical Institute.
- ISO 9000- 2000 Series, DNV & Lloyds
- Internal QMS Auditor Course- DNV
- ISPC-Company Security Officer Course-LR
- Strategic Planning – KPC Training Centre
- Vetting & Tanker Inspection Course- Australian College Kuwait / LR
- Ship Emergency Response –Lloyds
- Contract & Tendering – KPC Training Kuwait
- Lay-time & Demurrage –Richard Butler
- Human Resource Management
- Modern Safety Management – DNV Greece
- P & I Insurance South Tyne Side College – UK
- IMEA- Environmental Awareness-UK
- Train the Trainer & Various more self-development training courses