



CAPT. RUMIT BHUSHAN

Marine Surveyor / Principal Consultant

In quest of assignment in Business Development/Operations-Management/Planning/Client Servicing

A dynamic professional with over 11 years of experience

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|-------------------------|--------------------------|------------------------|
| - Resource Management | - Marine Operations | - Communication skills |
| - Business Development | - Negotiations | - Strategic Planning |
| - Documentation Control | - Port Agency Operations | - Vessel Operations |

Career Highlights

Designation: Marine Surveyor/Principal Consultant

Responsibilities:

1. Responsibility to ensure top quality ships agency service is rendered to all clients (external and internal)
2. Responsibility to ensure all services are promptly ordered & confirmed
3. Responsibility to ensure client & ISS KPI's are met
4. Represent ISS on local ship owners committee &/or port authority meetings
5. Accomplishes subsidiary objectives by establishing plans , budgets and result measurements.
6. Co-ordinate financial and budget activities for maximum operation efficiency.
7. Acquiring new businesses and constantly monitor market trend.
8. Review performance data (financial ,sales and activity reports) to monitor and measure productivity , goal progress and activity levels.
9. Responsible for the achievement of company productivity and quality goals.
10. Handle key accounts such as navy vessels and submarines operation and supervise all other accounts including disbursement accounts for vessels.
11. Single point of contact for ship owners / charterers / commodity suppliers / receivers / port authority and other interested parties involved in ship operation.
12. Apply strategic planning to determine company objectives
13. Supervise and facilitate smooth bulk cargo operation, act as a port captain on behalf of clients.

International Ship Registry (MISR)

Designation: Flag State Inspector / Nautical Inspector

Working from June 2016 till September 2016

Responsibilities:

- 1) Pre –Registration Inspection
- 2) Annual Safety Inspection
- 3) Post Detention Inspection
- 4) Detention Prevention Inspection
- 5) Additional ISM Audit
- 6) ISPS verification Audit

I had handled project shipments of Exalo Drilling SA , on behalf of NASCO , Break bulk Asia

(Marine Classification Society)

Designation: Class Surveyor / Auditor

Working from June 2016 till September 2016

Responsibilities:

- 1) Classification Services
- 2) Statutory Certification Services
- 3) ISM Code Certification Services
- 4) ISPS Code Certification
- 5) Star Rating Services For Cruise Liners / Yachts

Alexarya Corporation International

Designation: Office Manager / Business Development Manager

Working from May 2016 till September 2016

Responsibilities:

- 1) Business Acquisition from Top Clients.
- 2) Developing & Implementing new Administrative System
- 3) Incharge of Ascent Navals Thailand Co. Ltd , a venture of Alexarya Corporation International
- 4) Responsible for managing assigned key accounts.
- 5) New account penetration and competitive analysis.
- 6) Managing the team of five.
- 7) Specifically accountable for relationship management with specified key accounts and Increasing sales through expanding service portfolio for existing and new clients.

Worked March 2012 to March 2016 on Container & Bulk Carrier Ships (Did Handymax to Kamsarmax vessels and carried most of the bulk cargoes)

Reporting to Master/Captain

Responsibilities:

- a) 2nd in command of a multimillion dollar vessel
- b) Overall responsibility for safe and efficient cargo operations.
- c) Make stowage plan to maximize cargo intake.
- d) Cargo Manager/trainer of multinational.
- e) Managed dry docking of vessel
- f) Maintaining ISM documents

Cadet to 2nd Officer (Dubai Coast Shipping, Naif Marine Service, AL-Thuraya Marine Services

Worked from November, 2006 to January 2012 on Bulk Carrier, General Cargo, Container & RO-RO Container.

Reporting to Chief Officer

Responsibilities:

- a) As cadet task assigned by Chief Officer
- b) As 3rd Officer in charge of LSA/FFA , navigational watch and cargo watch
- c) As 2nd officer in charge of planning voyage route, maintaining navigational equipments.

Achievements:

- Member of International Association of Shipping and Marine Professionals
- Awarded twice as employee of the month.
- As Cadet awarded as best Safety ambassador.

Academics




MBA in Logistics & Supply Chain


Advanced Diploma in Ship Broking & Chartered Vessel Operations


Master Mariner (F.G)

- Pursuing Advance Diploma in Ship Operation & Management from ICS , UK.

Courses



Maritime Auditor / Lead Auditor

- 1) Company Security Officer